

AKSHAY GUPTA

PRODUCT LEADER | DEFI • AI • ENTERPRISE SOFTWARE

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Product leader with **two exits**; co-founder of DeFi protocols Full Sail and Savvy; scaled a consultancy to \$26M annual revenue. Early engineer at AI unicorn EliseAI; Yale CS graduate who researched particle physics at CERN.

EXPERIENCE

FULL SAIL

Co-founder & Chief Executive Officer

2024–2026

- Raised **\$1.6M**; [backed by Sui Foundation](#), Sui co-founder Adeniyi Abiodun, and CMS. Circle Alliance member.
- Launched [Sui's first AMM with dynamic fees](#), using a proprietary model decoupling fee rates from liquidity-bin sizes; added automated liquidity vaults.
- Led a protocol that processed [nearly \\$500M in trading volume](#) and generated **\$1M+** in fees; ranked **#3 globally and #1 on Sui** by fees per dollar of TVL (late 2025).
- Exited by selling a copy of the codebase to LoFi, a leading memecoin on Sui, while retaining IP rights.
- Designed **ve(4,4) governance** linking volume forecasts to emissions and prediction rewards.

SAVVY DEFI

Co-founder & Chief Technology Officer

2022–2024

- Led an Arbitrum credit protocol for [self-repaying loans without liquidations](#) against BTC, ETH, and USD.
- Bootstrapped **\$1.6M** in liquidity for three derivative tokens and a governance token; built a **custom rewards system** on Trader Joe's and launched the [first bond on Sushi](#).
- Led Arbitrum DAO's **most-voted onchain proposal at the time**, [funding 26 protocols with 21.4M ARB](#).
- Selected for [Techstars Web3 \(2024\)](#), its **first project admitted with a live trading token**.

ELISEAI

Software Engineer

New York, NY

2021–2022

- **Early engineer at EliseAI** ([currently valued at \\$4B](#)); built across the **full stack** of its AI housing lead-to-lease platform.
- Helped migrate a **Java/Spring Boot monolith to microservices**, refactored property-management integrations and data feeds, and resolved production issues.

OKAYA INC

Chief Executive Officer

Lake Ronkonkoma, NY

2012–2020

- Led a technology consultancy; grew annual revenue **50% to \$26M** and added **100+ clients**. Exited via a 2026 equity buyback.
- Oversaw **30+ software projects** across healthcare, retail, e-commerce, and manufacturing, including hospital volunteer matching, healthcare communications, and an applicant-tracking system with **800K profiles**.
- Led **150 team members**; implemented SQL/Celonis process mining for Fortune 1000 clients.

EDUCATION

YALE UNIVERSITY

Bachelor of Science in Computer Science

New Haven, CT

December 2013

Completed coursework for a BS in Physics; Tetelman Fellowship for International Science Research.

- [CERN researcher \(2010–2011\)](#): analyzed tau decays for ATLAS and authored research notes with Yale.

ADDITIONAL

- **First place in three crypto competitions**: [Hacken Data Analytics, Avalanche Summit](#) (2022); [Mantle Best DeFi, ETHGlobal NYC](#) (2023); [Supra Demo Day, Korea Blockchain Week](#) (2024).
- Developed [Tizz](#) (BTC-backed perpetuals) and [Rizz](#) (multi-asset DEX) prototypes for Mezo.
- [Gupta AGI](#): built durable AI workflows with approval gates, recovery checkpoints, and source-grounded outputs.
- Built [Full Sail NYC](#) (formerly Savvy), a **500+ member** builder community; hosted events and gave industry talks.
- Co-founded [Closer Grocer](#) (grocery delivery) and First Lance (Yale student internships); built [Mindset](#) (live 1:1 meditation).
- Created [Hadron Hold'em](#), a particle-physics poker game; sold **1,000 decks**.